2025





Branch Managers Programme

Course Overview

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The Branch Managers Programme (BMP) is a carefully crafted suite of courses aimed at enhancing the performance of managers of high-volume branches. It equips them with a range of skills to plan and expand outreach, as well as to lead and motivate loan and deposit mobilization officers.

As a participant, you will:

- Acquire skills necessary to enhance your performance in managing operations effectively
- Plan and expand outreach, thereby increasing the institution's reach and impact in the target market.
- Enhance your customer service skills to provide excellent service to clients and build strong relationships, contributing to client retention and satisfaction
- Align your team with the organisation's strategic objectives.

Session 6: Leading with Emotional Intelligence

Session 7: Effective Monitoring and Supervision

Session 8: Customer Relationship Management

Week Week 2

BRANCH MANAGERS PROGRAMME (BMP)

BMP >>>





Programme Structure

Session 1: Basics of Branch Management

Session 2: Staff Motivation

Session 3: Delinguency Management and Control

Session 4: Operations and Financial Planning

Session 5: Credit Risk Management















Week 1	Day 1	Session 1: Basics of Branch Management Session 2: Staff Motivation
Week 2	Day 2	Session 3: Delinquency Management and Control
		Session 4: Operations and Financial Planning
Week 3	Day 3	Session 5: Credit Risk Management
		Session 6: Leading with Emotional Intelligence
Week 4	Day 4	Session 7: Effective Monitoring and Supervision
		Session 8: Customer Relationship Management

Faculty



Dr. Godwin Ehigiamusoe Founder LAPO Microfinance Bank



Dr. Biodun Adedipe

Founder and Chief Consultant B. Adedipe Associates Limited



Prof. Mike Obadan Non-Executive Director Central Bank of Nigeria and Member of the Monetary Policy Committee

Delivery

Duration

Virtual



12th May - 9th June 2025

The programme runs for four weeks over one month.



Prof. Kenneth Amaeshi

Chair, Business and Sustainable Development and the Director of the Scaling Business in Africa



Mr. Solomon Avbioroko

MD/CEO Smeep Consultancy Services Limited



Prof. Eyesan Dabor

Dean, Faculty of Management Science, University of Benin



Programme Fee

NGN: 80,000

An initial deposit of 70% of the programme fee is required to secure a place.

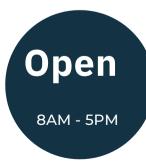
Contact



Lisa: 09121539976 Chioma: 08162262093



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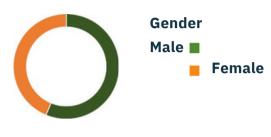




Target Audience

- Branch Managers
- Assistant Branch Managers
- Supervisors
- Heads of Business unit





403 Participants





For further information, please contact

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