



# SENIOR MANAGERS PROGRAMME (SMP)

## Overview

SMP offers you a unique opportunity to learn from thought leadership and global perspective on key issues with invaluable knowledge and powerful insights.



## Your Learning Experience

- Create strategies and inducing tools to have a material impact on your business and industry
- Leverage our robust network of experts and gain the confidence to work as a professional
- Analyse economic and business risk
- Network and collaborate with your associates and share experiences
- Return to work inspired to inspire your HR peers with skills to achieve excellent organisational performance

## Target Audience

Senior managers with at least 5 years of senior management experience such as:

- Senior Managers
- Regional Managers
- Unit Heads
- Assistant General Managers
- Managers
- Staff that directly manage officers and are being prepared for top management



**13 September - 9 December 2022**  
(4 days in every month)

### Programme Fee



**NGN 594,000**

An initial deposit of 70% of the programme fee is required to secure a place.

## FOR FURTHER INFORMATION, PLEASE CONTACT

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**LPO institute Learning Centre: Plot 6, S & T Barracks Road, Opposite Uselu Market, Benin City, Edo State**

*Knowledge for Empowerment*



# LAPO Institute Executive Education

Executive education is designed to aid the professional development of company leaders and managers.

Do you represent a business with significant demands and aspirations, or are you aiming to transform your own profession? Our world-class courses and global thought leaders will help you achieve your goal.

At LAPO Institute, we offer a rich and innovative portfolio of new programme formats including basic business management programmes, senior managers programmes, advanced management programmes, owner management programmes, and fintech programmes.

The curricula build solid, practical knowledge of business operations and related topics. It includes courses written by industry experts, published authors, experienced and successful entrepreneurs who are recognised experts in their fields, as well as courses developed in partnership with other subject matter experts.



## Faculty



**Dr. Godwin Ehigiamusoe**  
Founder  
LAPO Microfinance Bank



**Dr. Biodun Adedipe**  
Founder and Chief Consultant  
B. Adedipe Associates Limited



**Prof. Mike Obadan**  
Non-Executive Director  
Central Bank of Nigeria and Member  
of the Monetary Policy Committee



**Prof. Kenneth Amaeshi**  
Chair, Business and Sustainable  
Development and the Director of the  
Scaling Business in Africa



**Mr. Solomon Avbioroko**  
MD/CEO  
Smeep Consultancy Services Limited

## Programme Structure

### Module 1: Business Operations and Innovation

- Understanding Business Operations
- Managing Market Dynamics
- Business Innovation and Development
- Innovation and Organizational Transformation 2
- Business Ethics
- IT Security and Privacy Management
- Developing a Customer Orientation Culture



### Module 2: Managing the Financials

- Corporate Financial Reporting and Accountability
  - 1 - Understanding Financial Statements
  - 2 - Financial Ratios Analysis
  - 3 - Budgeting and Budgetary Control
- Financial Decisions of the Firm
- Cost Accounting



### Module 3: Leadership and People Management

- Contemporary Leadership Styles
- Emotional Intelligence
- Managing People - Strategic Perspective
- Team Building
- Business Communication and Information Management
- Interpersonal Relationship and Conflict Resolution



### Module 4: Strategy and Sustainability

- Understanding the Foundation of Strategy
- Corporate Strategy Development
- Strategy Implementation in the Business Environment
- Managing for Sustainability
- Next-Generation Strategies for Sustainability -  
Technology and Innovation 1 & 2

